

**“REAL TIME” TEMPERATURE DEVICE** *By Catie Anderson*

Temperature devices record the temperature inside the refrigerated semi-trucks.

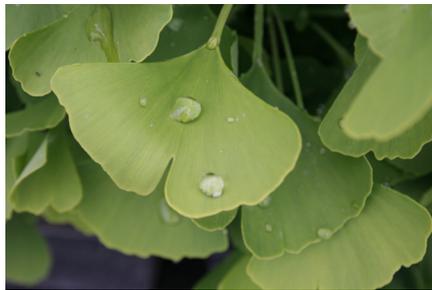
If the devices are returned, a report showing time and temperature for the duration of the trip is sent to us. These reports are a great help when analyzing claims to determine if the temperature during transport was a factor. However, we discovered that only 40-60% of the devices were being returned so all the data was lost.

We discovered there was a “real time” device and went to work researching that option and found our answer in a GEO Eagle temperature device available from Sensitech. We purchased a few “17 day” GEO Eagles on a trial basis and were excited with the results. The Eagles run off cell sites and are placed in the back of the truck near the ceiling to get the best service. The device is switched on and the unit number is recorded on a memorandum provided by Sensitech before putting it in the truck. We can then log onto the website and view the temperature and location of the load. Because these run off of cell sites there can be delays but we have found them very useful to get the approximate location of the drivers without having to call the brokers or trucking firms.

A high and low temperature monitor can be set through Sensitech. If the temperature falls outside of the required range, a warning comes up that shows the degree and how long it has been running at that temperature. We used this several times last year to call the driver or the broker and ask them to check it, saving the load from damaging temperatures, either too hot or too cold.

The GEO Eagles last 17 days after they're switched on and a longer lasting version can be purchased for international loads.

At a cost of \$10.00 more than the old version and a 100% return of data (unless we forget to switch them on!) these are well worth the investment. 🌿



**REGIONAL SALES REPRESENTATIVES**

Our Field Reps are trained to partner with you to grow and sell our products. Feel free to contact them to guide you with your questions and plant needs.

**A**nother new year is upon us and as we prepare for winter trade shows we take a moment to reflect back on the past year with great excitement. It is truly a humbling time to be involved in the nursery industry. We look forward to visiting with our customers in the coming months as they walk the convention floor isles, take a break from their booth, or catch up at a restaurant. This time together has immense value, not only for continued sales, but for the personal connection and the time to say thank you! We hope you all had a great holiday with your family and friends and we look forward to the coming year.



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# PLANTLINE™

THE JANUARY 2019 NEWSLETTER FROM CARLTON PLANTS



*Aesculus glabra Early Glow™*

## What's Happening With The Buckeyes?

By Mike Anderson

No, we're not talking about The Ohio State University football team; most of us here are hapless OSU Beaver fans, along with a smattering of Duck and Auburn fans. What we are referring to, of course, is the dynamic and interesting world of *Aesculus* cultivars, especially those in the buckeye family, derived from *Aesculus glabra* and *octandra* backgrounds.

One of the brightest new kids on the block is Early Glow™ Buckeye (*Aesculus glabra* 'J.N. Select'). A Mike Yanny/Chicagoland Grows® introduction, Early Glow™ displays many desirable attributes including superior resistance to leaf blotch and leaf scorch, little to no seed production and fiery red to orange-red fall color in mid-September. One can expect this upright growing Zone 4 selection to reach 30-35 ft. at maturity.

One of the great growing challenges with *Aesculus* selections is dictated by the four year production cycle in our fields, which follows two years in the propagation department to produce a field ready grafted liner. It is hard to be nimble when Father Time dictates how fast you can accomplish change.

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